



## Toner Management Program

**Toner savings typically 20 ~ 40% over street price**

**We offer a Managed Print Services Program for the cost of a toner cartridge!**

**When you purchase toner from us we include\*:**

- Monitoring software - provides 'single pane of glass' for all your network printers
- 24/7 monitoring of your network printers toner levels and service alerts
- **Automated toner replacement** for just-in-time delivery – custom thresholds per device
- Toner shipped ground to specific user at specific location
- **Real-time reporting** on toner usage, power consumption, page counts & more
- Proactively delivered service alerts via email
- Service desk for non-network toner and ink ordering
- Single point of contact for customer printer requirements
- **Consolidated, itemized monthly invoicing** – 1 bill a month for toner shipped
- **Nationwide coverage** supporting all major brands of printers

### Who is eBryIT?

Founded in 1990, 130+ employees, Manage 2000+ certified technicians, HQ in Atlanta – A National provider with 'local touch', 20 Years of *deep* printer expertise, Nationally Certified Women's Business Enterprise

### How does the monitoring software work?

The monitoring software is a secure Data Collector Agent (DCA) application installed on your Windows server and runs as a MS Window's service. The DCA gathers printer metric data only and is sent to the hosting web server, outbound only no inbound. Normally configured HTTPS, Port 443. Does not affect HIPAA, GLBA, FISMA, or Sarbanes-Oxley compliance.

### How does the automated toner replacement work?

Each device can be configured and monitored so a specific toner level sends an alert for a replacement order. These alert levels can be modified on the fly, eliminating the need for on-site toner storage.

## Can I get sample pricing\*\*?

Below is a sample comparison of eBryIT's cartridge pricing to "Street pricing". Color Cartridge pricing is calculated by replacing all the cartridges at the same time. **The Retail pricing includes only the toner cartridge(s) with no services attached. eBryIT's pricing includes all the services as stated.**

Model Name	Black Yield	Color Yield Y,C,M	Retail Total Cart Cost	eBryIT Toner Management	Savings
HP COLOR LASERJET 3000N	6,500	3,500	\$575.96	\$430.35	25.28%
HP LASERJET 1300N	4,000		\$101.99	\$62.98	38.25%
HP LASERJET 4250N	20,000		\$248.99	\$84.10	66.22%
HP LASERJET 5200	12,000		\$203.99	\$99.70	51.13%
HP LASERJET 8150	20,000		\$222.99	\$71.10	68.12%
HP LASERJET 9000	30,000		\$299.99	\$136.10	54.63%
LEXMARK OPTRA E312	6,000		<b>\$93.69</b>	\$76.63	18.21%
LEXMARK OPTRA 1625	17,600		\$273.99	\$105.55	61.48%
LEXMARK OPTRA T612	25,000		<b>\$349.99</b>	\$102.30	70.77%
LEXMARK OPTRA T632	21,000		\$370.99	\$120.83	67.43%
LEXMARK OPTRA T644	21,000		\$392.99	\$133.18	66.11%
DELL 3010CN	4,000	4,000	<b>\$277.96</b>	\$189.53	31.82%
DELL 1320CN	2,000	2,000	<b>\$326.96</b>	\$132.00	59.63%
DELL 3100CN	4,000	4,000	<b>\$363.96</b>	\$209.03	42.57%
DELL 5100CN	9,000	8,000	<b>\$618.96</b>	\$319.20	48.43%
DELL 5210N	21,000		<b>\$275.99</b>	\$121.48	55.99%
DELL 5310N	21,000		<b>\$275.99</b>	\$121.48	55.99%

**Notes:** **Red** Retail pricing is non OEM  
**Blue** Dell Retail pricing

**eBryIT Toner is 100% Guaranteed**

**For More Information Contact: [sales@ebryit.com](mailto:sales@ebryit.com), (800) 607.2375**

\*Percentages can vary – see your sales executive for further information

Network printers only – does not include ink jets or large format multifunction printers

\*\*Table of sample pricing is accurate at time of printing - however eBryIT reserves the right to change pricing at any time -

Contact your eBryIT account executive for details